## RFP P21-01, Document Shredding Services - Non Cost Evaluation

| P21-01 Non-Cost<br>Specifications<br>Max Points Available: 60   |        | A1 Shredding  |        | Royal Shredding  |        | Eco Shredding  |        | Global Shredding  |
|---|--------|---|--------|------------------|--------|--|--------|---|
| Criteria / Points Available   | Points |   | Points |                  | Points |  | Points |   |
| Methodology & Scope of<br>Work (Technical Proposal)<br>(4.0 Special T&C)<br>Points Available: 20  | 20     | Excellent - 100%  | 20     | Excellent - 100% | 12     | 60% - Marginal - Lack of<br>overall detail in repsonse on<br>sections 4.1, 4.4 & 4.5.<br>Sample invoice lacked detail.   | 14     | 70% - Adequate - Overall lack<br>of detail in section 4.0<br>inlcluding 4.5.  |
| Vendor Profile / Qualifications<br>(Section 3.0) Vendor<br>Questionnaire, K12<br>Experience, References)<br>Points Available: 40  | 32     | Good - 80% - One contract is<br>less than one year. Lack of<br>experience servicing K12<br>with mutitiple sites. Has<br>experience servicing<br>contract with mulitple bins at<br>multiple sites. | 40     | Excellent - 100% | 28     | 70% - Adequate - No<br>response from one<br>reference. Only 3 employees<br>on staff. Lack of experience<br>servicing K12 with multiple<br>sites. Lack of experience<br>servicing non K12 with<br>multiple sites. | 28     | 70% - Adequate - No<br>response from one<br>reference. Lack of<br>experience servicing K12<br>with mutItiple sites. Lack of<br>experience servicing non<br>K12 with multiple sites. |
| Total Points  | 52     |   | 60     |                  | 40     |  | 42     |   |
| Notes:<br>Non-Cost Determined Utilizing<br>Scoring Matrix Relative to Points<br>Available: Excellent=100%, Very<br>Good= 90%, Good=80%,<br>Adequate=70%, Marginal=60%,<br>Poor=25%, Unacceptable=0% |        |   |        |                  |        |  |        |   |

| P21-01,Cost<br>Max Points Available: 40   | A1 Shredding | Royal Shredding | EcoShredding | Global Shredding |
|---|--------------|-----------------|--------------|------------------|
| Total Contract Cost<br>Includes monthly service<br>charges, etsimated annual<br>purges and any implementation<br>costs.                                   | \$14,956.00  | \$24,880.00     | \$20,135.00  | \$31,422.00      |
| TOTAL POINTS<br>Cost Evaluation Formula:<br>(Lowest Price/R-where "R"<br>represents the cost of proposal<br>currently being ranked) x Points =<br>Score.) | 40           | 24              | 30           | 19               |

## RFP P21-01, Shredding Services - Cost Evaluation

|                                    | A1 Shredding | Royal Shredding | Eco Shredding | Global Shredding |  |
|------------------------------------|--------------|-----------------|---------------|------------------|--|
| Non- Cost Points<br>(60 Available) | 52           | 60              | 40            | 42               |  |
| Cost Points<br>(40 Available)      | 40           | 24              | 30            | 19               |  |
| Total                              | 92           | 84              | 70            | 61               |  |

## RFP P21-01 Document Shredding-Summary of Final Award